



## Convenience & Gas

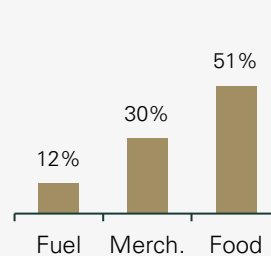
Growing and consolidating convenience store sector continues to evolve with increasingly sophisticated retail operations

**73.0%**  
OF TOTAL ABR  
(as of June 30, 2022)

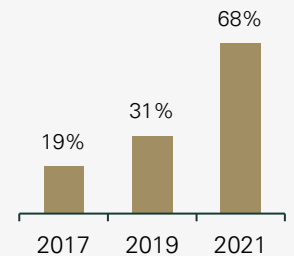
- 1) Modern c-store blurring the lines between convenience, drug, dollar, grocery, liquor and QSR
- 2) Long-term track record of consistent inside sales growth
- 3) Improving profitability through expanded foodservice, higher margin product offerings, loyalty programs, and increased fuel margins
- 4) New store growth and continued sector consolidation drives real estate investment opportunities for Getty

### C-Store Trends

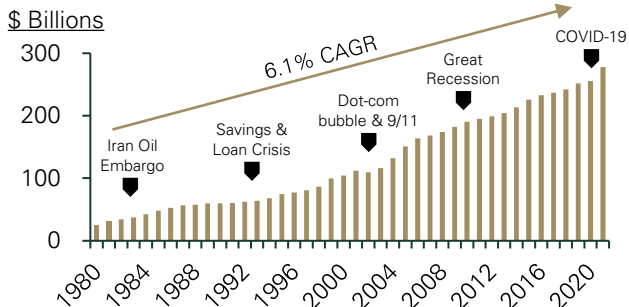
Gross Profit Margins



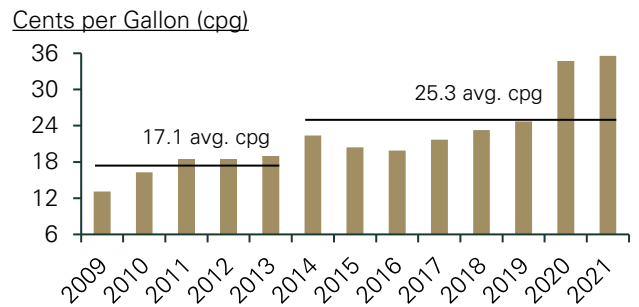
Loyalty Membership



### C-Store Inside Sales



### Fuel Margins



Note: All data and charts sourced from the NACS State of the Industry Report of 2021 data.